

**5.2 TENDER FOR THE PROVISION OF SMART CITIES PRODUCTS & SERVICES (NPN 2.18)**  
**(2022169: AJ)**

Responsible Senior Officer: Jarrod Doake, Chief Operating Officer

***RECOMMENDATION\****

*That Council:*

- 1. Approves access to the Municipal Association of Victoria, Contract NPN2.18 - Smart Cities Connected Communities for provision of Smart Cities, Products and Services, under Council Contract No. 2022169 for a schedule of rates based contract with an estimated annual contract value of \$505,000 and an estimated total contract value of \$1,515,000 inclusive of all available extension options;*
- 2. Authorises the Chief Executive Officer or her delegate to execute the contract agreements or purchase orders; and*
- 3. Notes that the current contracts initial term ends on 21/07/2023 and the contract also has one (1) extension option of two (2) years and authorises the Chief Executive Officer to approve the extension option subject to the Municipal Association of Victoria extension approval and satisfactory performance for the City of Monash.*

*(\*all dollar figures are GST Inclusive unless stated otherwise).*

**INTRODUCTION**

Council Officers seek to access an established panel contract through the Municipal Association of Victoria (MAV) to support the delivery of C01272 - Smart City Transition Program to position Council to successfully operate within the Smart City model. This Program will enable the application of Internet of Things (IoT) solutions that are rapidly emerging and establish a service model that has the potential to deliver significant benefits to the Council.

**BACKGROUND**

In 2019, MAV established a new panel of approved products and suppliers for the provision of a broad range of specialised Smart City products and services. The principal objectives of their tender process was to:

- Establish a National Procurement Network (NPN) Register of Pre-Qualified Suppliers (RPQS) Local Government Area (LGA) Arrangement to cater for a diverse range of Smart Cities product solutions and services to assist Purchasers in managing their individual requirements;
- Provide Purchasers in Queensland, Tasmania, Northern Territory, and Victoria local governments and other Purchasers as defined in the General Conditions of Contract with easy access to goods and services by providing effective and streamlined procurement processes; and
- Establish an optimal choice of service providers who have a strong regional presence, thereby promoting the development of competitive local business and industry, whilst providing commercially robust rates via Pricing Schedules or RFQ process and terms and conditions of contract.

The Municipal Association of Victoria, Procurement Australia and the Victorian Government Department of Treasury and Finance often establish contracts on behalf of or accessible to Local Government authorities so that they may access supplier contracts in an efficient and cost effective manner. These organisations are focused on achieving better procurement outcomes by aggregating demand and achieving improved commercial and service outcomes.

Council could have run its own tender or alternatively seek to access an existing contract through the Municipal Association of Victoria, Procurement Australia or the Victorian Government Department of Treasury and Finance. On this occasion, a decision was made to seek to access the Municipal Association of Victoria contract because this contract has already established a broad range of Smart City specialised products and services, including hardware and software products that comply with appropriate industry standards, meet strict security guidelines, provide easy access to data, are durable, cost effective, easily supported and replaceable.

The proposed Municipal Association of Victoria contract is for an initial period ending 21/07/2023 with one (1) separate extension option of two (2) years.

**NOTIFICATION**

The MAV tender was advertised as a public tender through a public notice placed in The Age Newspaper and in LGTenderbox on 23 February 2019 and the tender closed on 9th of April 2019.

**TENDER EVALUATION**

The Council evaluation panel reviewed the recommendation report and recommends that the City of Monash use this contract to access a range of qualified suppliers to implement Council's Smart City Transition program.

Councils evaluation panel reviewed MAV's recommendation for Smart Cities Connected Communities (NPN 2.18) across their six defined categories.

- Automation & Virtual / Augmented Reality
- Community Facilities
- Community Safety
- Data Intelligence & Management
- Drones / Un-manned Vehicles
- Transport & Logistics
- Utilities Management

MAV recommended 47 suppliers across these categories and the evaluation panel endorses the appointment of all those suppliers referenced so that goods and services can be sourced from a wide variety of panel members.

Appointing all suppliers within these categories will ensure the Council can provide all of its Smart Cities Solutions & Service at the most competitive prices, and quotations will be sought from panel members for future spending on an as needs basis subject to approved operating and capital budgets.

**FINANCIAL IMPLICATIONS**

The funding for 2022/23 is provided from Council's approved capital budget.

It is intended that each phase of the procurement of associated equipment and installation services will be conducted by a specific request for quotation process using the MAVP NPN2.18 panel contract as pre-qualified suppliers. Use of the panel at each procurement phase will be subject to achieving the best value for money within the required timeframes, and this will also save time and money through the use of pre-qualified suppliers.

**CONCLUSION**

That Council approves the recommendations contained within this report.