3.1 2017/18 FINANCIAL MANAGEMENT AND CAPITAL WORKS PROGRESS REPORT – THIRD QUARTER MARCH 2018

(FIN1: SW:SM)

Responsible Director: Danny Wain

EXECUTIVE SUMMARY

PURPOSE

The Financial Management Report is prepared and distributed to Councillors for information each month, with Quarterly Statements prepared for formal presentation to the Council in accordance with Section 138 of the Local Government Act 1989 (the Act). The Financial Management Report is prepared quarterly in accordance with Section 138 of the Local Government Act 1989 (the Act). The Varian Government Act 1989 (the Act). The Quarterly Financial Statements include a comparison of year-to-date (YTD) actual revenue and expenditure with budgeted (YTD and forecast end-of-year) revenue and expenditure for the current financial year.

KEY CONSIDERATIONS/ISSUES

Operating

As at March 2018 the YTD operational surplus was \$41.7M which is a favourable variance over budget of \$2.2M. This favourable variance is as a result of:

- 1. User fees and statutory charges are \$101K favourable and mainly due to;
 - Court fines and recoveries are up mainly due to Council election fines of \$177K,
 - Waste transfer income is favourable by \$369K due to increased patronage, and
 - Hall rentals utilisation income up to \$76K, however

Partially offset by

- Town planning fees under budget by \$350K with a reduction in the volume of town planning applications.
- 2. Contributions are \$1.4M favourable with the variance mainly due to;
 - Increase in public open space contributions of \$881K and car-parking contributions of \$231K.
- 3. Operating grants have a \$561K favourable variance mainly due to the increase in nonrecurrent grants; including, Victorian Planning Authority of \$115K and HACC subsidy of \$60K.

These favourable items have been partially offset by the following;

- 1. Employee costs are \$141K unfavourable mainly due to;
 - Under recovery of salary charge back to capital works projects of \$101K. This will be rectified by year end, and
 - Temporary staff is \$1.4M overspent however mainly due to backfill of vacancies in established positions.
- 2. Materials & Contracts have a favourable variance of \$100K as a result of;
 - Legal fees are \$312K over budget,

- Contract staff overspend mainly in the waste services \$115K and statutory planning \$136K, and
- Timing differences in utilities costs of \$525K. This budget should be fully expended by year end.

The operating forecast result for the year ending 30 June 2018 is currently expected to be \$13.3M which is an unfavourable variance of \$2.9M against budget. This unfavourable result is primarily due to a delay in receiving capital grants \$1.8M related to carry forward capital projects and \$1.2M as a result of the early receipt in a previous financial year of a capital grant funding relating to the Oakleigh Recreation Centre redevelopment.

The cash position remains strong due to the increased cash balance at the beginning of the financial year. The Balance sheet is strong with a favourable working capital ratio and the unrestricted cash position is favourable to the YTD Budget.

Capital Works

Our YTD capital works spend of \$23M is 50.8% of a \$45.3M Adopted Budget and slightly down on previous years. Officers are working toward accelerating major projects for completion by June 2018.

There have been approved adjustments made to the capital works budget resulting in a funding deficit of \$3.9M at 31 March 2018. This deficit which includes works not fully completed from last year's program, will be funded from savings across the Capital program and the balance from Council's retained earnings.

We have identified capital works carry forward projects of \$4.85M and all have been included in Council's draft Budget for 2018/19.

FINANCIAL IMPLICATIONS

Key financial implications mentioned above

CONCLUSION/RECOMMENDATION

Council's financial position reflects an overall positive performance against budget, made up of a number of variances, both favourable and unfavourable across the breadth of Council services. These variances will continue to be monitored for the remainder of the financial year.

It is recommended that Council approves the completion of additional projects that can be funded from surplus within the 2017/18 Capital Works Program or additional reserve funding; and the transfer of funds from projects with surplus to projects requiring additional funding at 31 March 2018.

3.1 2017/18 FINANCIAL MANAGEMENT AND CAPITAL WORKS PROGRESS REPORT – THIRD QUARTER MARCH 2018

(FIN1: SW:SM)

Responsible Director: Danny Wain

RECOMMENDATION

That Council:

- 1. Notes the Quarterly Financial Management, Annual Plan and Capital Works Progress Report for the period ending 31 March 2018, presented in accordance with Section 138 of the Local Government Act 1989.
- 2. Approves the variations contained therein.

BACKGROUND

A Financial Management Report is prepared and distributed to Councillors for information each month, with Quarterly Statements prepared for formal presentation to the Council in accordance with Section 138 of the *Local Government Act* 1989 (the Act).

The Quarterly Financial Statements include a comparison of year-to-date (YTD) actual revenue and expenditure with budgeted (YTD and forecast end-of-year) revenue and expenditure for the current financial year.

Council's 2017/18 Adopted Budget included four financial statements (refer Appendix A):

- Comprehensive Income Statement;
- Balance Sheet;
- Statement of Cash Flows; and
- Statement of Capital Works.

This report also provides a review of the 2017/18 Capital Works Program. In particular the Capital Works Progress report aims to:

- inform Council of funding changes to the program as a result of extra monies received from external sources; and
- quantify the transfer of funds from projects with surplus to projects with shortfalls.

ANALYSIS

COMPREHENSIVE INCOME STATEMENT

As at March 2018, the YTD net surplus from ordinary operations was \$41.68M, representing a 5.6% (\$2.22M) favourable variance against YTD budget (\$39.46M). The full Income Statement is included in Appendix A - Financial Statements & Indicators.

Details of the key variances are listed below:

| | | | | YTD Variance |
|--------------------------|--------------------------------------------------------------------------------------|----------|----------|-----------------|
| | | YTD | YTD | \$'000 |
| lterre | Explanation | ACTUAL | BUDGET | Fav/ |
| Item | (YTD actual vs YTD Budget) | \$'000 | \$'000 | (Unfav) |
| INCOME | | | | |
| Statutory Fees & Fines | Lower than budgeted income: | \$7,141 | \$7,673 | (\$532 |
| | Permits & Land Information certificates (\$80K); | | | |
| | Infringements (\$279K); and | | | |
| | • Town Planning Fees (\$350K). | | | |
| | Offset by higher than budget | | | |
| | • Court Recoveries (\$177K). | | | |
| Interest Revenue | Lower than budgeted : | \$1,716 | \$1,744 | (\$28) |
| | Due to reduced interest rates | | | |
| Profit on Sale of Assets | Higher than budgeted: | \$99 | \$0 | \$99 |
| | Due to sale of plant & equipment | | | |
| Other Revenue | Higher than budgeted income: | \$1,277 | \$1,076 | \$201 |
| | Recycling and other Waste Transfer Station revenue (\$201K). | | | |
| User Fees | Higher than budgeted income: | \$19,246 | \$18,815 | \$431 |
| | Building Permit & Notification fees (\$60K); | | | |
| | Hire & rental charges (\$76K); | | | |
| | • Other User Fees (\$424K) – Waste Transfer Station(\$369K) | | | |
| | Offset by lower than budgeted income | | | |
| | Chargeable works (\$34K); | | | |
| | Aquatic & Leisure Centre fees (\$44K) - mostly in Entrance | | | |
| | fees (\$56K); and | | | |
| | • Recoup of costs (\$52K). | | | |
| Grants – Operating | Higher than budgeted income: | \$13,116 | \$12,555 | \$561 |
| | Libraries subsidy income (\$44K); | | | |
| | Waste Services (\$54K); | | | |
| | Youth Services (\$98K)- funding from Vic Health (\$45K) | | | |
| | Strategic Planning –funding from Victorian Planning | | | |
| | Authority (\$115K); | | | |
| | HACC subsidy income (\$60K); | | | |
| | Children & Family Services \$203K- additional funding for | | | |
| | Child FIRST program funded by DHHS (\$48) and playgroup | | | |
| | support funding (\$55K) from Dept. of Education & Training | | | |
| | and Brine Street subsidy & childcare benefit income | | | |
| | (\$64K); | | | |
| Contributions -cash | Higher than budgeted operating contributions: | \$4,617 | \$3,281 | \$1,336 |

| ltem | Explanation (YTD actual vs YTD Budget) | YTD ACTUAL \$'000 | YTD BUDGET \$'000 | YTD Variance \$'000 Fav/ (Unfav) |
|-----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|----------------------------------------------|
| | Drainage contribution (\$63K); Other Contributions (\$160K) – club contribution for Electra Avenue Community Centre; Car parking contributions (\$231K); and Public Open Space (\$881K). | | | |
| EXPENDITURE | | | | |
| Employee Costs | Higher than budgeted expenditure: • Temp Staff (\$1.6M) | \$53,360 | \$53,219 | (\$141) |
| | Offset by lower than budgetSalaries wages & on cost \$1.4M | | | |
| Other expenses | Lower than budgeted expenditure:Audit fees (\$51K) | \$995 | \$1,037 | \$42 |
| Materials, Services & | Lower than budgeted expenditure: | \$47 <i>,</i> 880 | \$47,981 | \$100 |
| Contracts | Community Development Activities (\$138K) Contract Cleaning & Security (\$144K); Monash Ages Care Services (\$162K); Consultants (\$216K); Administrative Costs (\$234K); and Utilities (\$525K); Offset by higher than budget variances: Telecommunications cost (\$104K); Legal Fees (\$312K); Traineeships & Contract Staff (\$500K); and | | | |
| | Traineeships & Contract Staff (\$500K); and Building Maintenance & Contractors (\$670K). | | | |

BALANCE SHEET

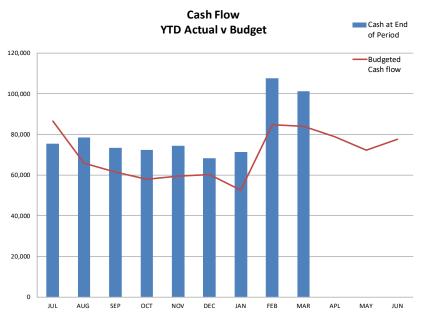
The Working Capital ratio (WCR) as at 31 March 2018 is 345.9% or 3.45:1. This comprises current assets of \$129.26M and current liabilities totalling \$37.37M. The budgeted figure for 30 June 2018 is a WCR of 216.4% (Appendix A).

The unrestricted cash position at 31 March 2018 was 212.68% or 2.12:1. This comprises restricted cash required by legislation of \$9M (\$7M drainage and \$2M parking reserves) in addition to funds reserved by Council resolution (\$7M development reserve & \$2.5M Superannuation reserve). The actual unrestricted cash and cash equivalents are \$79.48M in addition to current liabilities of \$37.37M and non-current liabilities for LSL \$1.1M. The budgeted figure for 30 June 2018 is 123.5% (Appendix A).

The forecasted variance of \$180.11M in Net Assets is mostly attributable to the revaluation of Council assets (Land) at 30 June 2017.

STATEMENT OF CASH FLOWS

The Cash Flow Statement shows Council's cash position at the end of March 2018 at \$101.23M, an increase of \$14.74M above the year-to-date budget of \$86.49M. This is primarily due to a higher cash balance at 30 June 2017, resulting from higher than budgeted income from growth in supplementary rates, additional public open space and parking contributions as well as positive cash flows from operating activities such as operating grants, user fees , other revenue and a delay in the delivery of capital works program.



Cashflows from Operating Activities

Refers to the cash generated or used in the normal service delivery functions of Council. Cash remaining after paying for the provision of services to the community may be available for investment in capital works, or repayment of debt. Significant variances in operating cash flows are due to the favourable/unfavourable variances in operating income and expenditure detailed within the Comprehensive Income Statement. They also reflect the timing of receipt of income or payment of liabilities, which are difficult to predict when establishing the budget.

The favourable cash flow from operating activities of \$2.77M comprises the following favourable variances:

- Other expenses \$68K;
- Grants- Capital \$84K;
- Materials, Services & Contractors \$158K;
- Other Revenue \$319K;
- Net GST paid position \$456K;
- User Fees \$1.5M;
- Grants Operating \$1.5M; and
- Contributions cash \$1.7M.

These favourable variances are offset by the following unfavourable variances:

- Fire Services Levy \$1.5M;
- Statutory Fees & Fines \$792K;

- Interest Revenue \$255K;
- Rates & Charges \$250K; and
- Employee costs \$226K.

Cashflows from Investing Activities

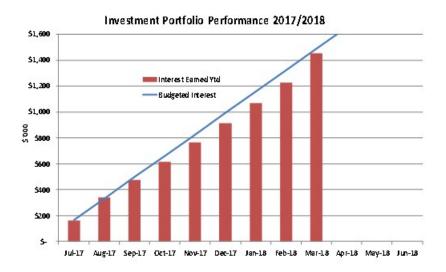
Investing activities refers to cash generated or used in the enhancement or creation of infrastructure and other assets. These activities also include the acquisition and sale of other assets such as vehicles, property and equipment. The favourable variance of \$6.14M is primarily due to delays compared to the forecast delivery of the capital works program.

Cashflows from Financing Activities

These activities would normally include repayment of the principal component of loan repayments for the year however we are in a debt free position. The unfavourable YTD position of \$1.25M is due to payment of refundable deposits.

Investment Interest Performance

The graph below highlights the interest performance on total cash invested. Interest performance is not as high as anticipated due to the interest rates being lower than budgeted.



STATEMENT OF CAPITAL WORKS

The Statement of Capital Works presents Council's performance against the Adopted 2017/18 Capital Works Budget. As at 31 March 2018, Council has expended \$23.01M of its Adopted Capital Works Budget of \$45.32M.

The Annual Plan target is to achieve a minimum of 90% expenditure of the agreed Capital Works Budget, adjusted to \$43.55M as detailed below. As at 31 March 2018, Council has achieved 52.84% (\$23.01M/\$43.55M) against this target. It is anticipated that the Business Plan target of 90% spend from the Agreed Capital works budget in 2017/18 will be achieved.

Adjustments to the Capital Works Expenditure Budget

Table 1 summarises funding adjustments that have been made to the Adopted 2017/18 Capital Works Budget.

The Adopted 2017/18 Capital Budget of \$45,317,800 has been adjusted to an Agreed Management Budget of \$43,554,905 as at 31 March 2018, taking account of changes in budgeted income, and adjustments in the use of reserve funds for the program.

Table 1: Summary of Adjustments to 2017/18 Capital Works Budget – March 2018 Quarter

| Description | 31/03/201 \$ | |
|-------------------------------------------------------------|-----------------|--|
| Adopted Capital Works Budget 27/06/2017 | 45,317,800 | |
| Nett adjustments at 30/9/17 previously reported to Council | 3,054 | |
| Nett adjustments at 31/12/17 previously reported to Council | 1,432,800 | |
| Agreed Capital Works Budget | 46,753,654 | |
| Extra grants/funding received NOTE A | 966,058 | |
| Less reduction/deferral in grant funding / Reserves NOTE B | -3,668,000 | |
| Less Carry Forward/Deferred Projects NOTE C | -4,393,918 | |
| Add Additional Funding required to complete proposed works | 3,897,111 | |
| Agreed Capital Works Budget at 31 March 2018 | 43,554,905 | |

The details of these adjustments to the Capital Works budget are outlined below:

A. Additional Capital Income

| Additions to budgeted income for the | March quarter in 2017/18 comprise: |
|--------------------------------------|------------------------------------|
| | |

- \$127,979 Shared Path/Intersection works Hanover Street Oakleigh – VicRoads grant
- \$76,000 Drainage at 81-85 Macrina Street Oakleigh East – from DCP Reserve \$61,000
- Drainage at Salisbury Road Ashwood from DCP Reserve
- Road Reconstruction Waimarie Drive Mount Waverley unspent Roads to Recovery grant funds from 2016/17 \$447,079
- Oakleigh Recreation Centre Re-development unspent SRV grant from 2016/17 \$254,000
- Total Additional Capital Income 1/01/2018 31/03/2018 \$966,058

B. Reduction in Capital Income

The reductions in Capital Income for the March quarter in 2017/18 relate to:

- Montclair Multi-level Carpark Reserve funds not required 2017/18 \$50,000 Oakleigh Recreation Centre - Tenant contribution deferred to 2018/19 \$500,000 Oakleigh Recreation Centre – Federal grant deferred to 2018/19 \$1,061,000 Oakleigh Recreation Centre – State grant deferred to 2018/19 \$1,950,000 • Footpath/Street trees Huntingdale Shopping Centre – grant deferred to
- 2018/19 for Atherton Road Reconstruction \$67,000 Ashwood Reserve Sports lighting – Tenant contribution deferred to 2018/19 \$40,000 \$3,668,000

Total Reduction in Capital Income 1/01/2018 – 31/03/2018

C. Carry Forward/Deferred Projects - March 2018 Quarter \$4,393,918

The following two carry forwards were reported in the December 2017 quarterly report:

| • | Integrated Early Years Hub Partnership with Albany Rise PS | \$281,000 |
|---|------------------------------------------------------------|------------------|
| • | Eaton Mall Pedestrian Safety Project – grant funds | <u>\$175,000</u> |
| | | \$456,000 |

The projects listed below have also been identified as Carry Forward, either due to delays in final design or problems encountered on site, which have contributed to additional time required to complete the works. All of the Carry forward works identified to date have been included in Council's draft Budget for 2018/19:

| Columbia Park Pavilion Renewal project | \$973,500 |
|----------------------------------------------------------------------------------|--------------------|
| Caloola Reserve Synthetic Tennis Courts | \$833 <i>,</i> 250 |
| Road Reconstruction – Atherton Road (including grant \$150K) | \$779 <i>,</i> 814 |
| Mount Waverley Community Centre & Youth Centre Refurbishment | \$400,912 |
| Strategic Drainage – 1558-1568 Dandenong Road, Huntingdale | \$388,057 |
| Enterprise Project Portfolio Management Solution (EPPM) | \$300,000 |
| Columbia Park – Car Park Construction | \$213,000 |
| Trail Upgrade - Melbourne Water Pipe Track | \$270 <i>,</i> 000 |
| Ashwood Reserve Sports Lighting Development | \$128,000 |
| Equitable Access MGA Stage 2 | \$65 <i>,</i> 000 |
| Caloola Reserve Multi Sport Pavilion Design | \$59 <i>,</i> 385 |
| Reg Harris Leachate Management System | <u>\$53,000</u> |
| | \$4,393,918 |
| Total Carry Forward Works as per Draft Capital Works Budget | \$4,849,918 |

Adjustments within Capital Works Project Budgets

Table 2 summarises funding adjustments that have been made to the Capital Works program since December 2017 Quarter Capital Works Progress Report.

Table 2: Summary of Adjustments to 2017/18 Capital Works Projects as at 31/03/2018

| Changes within Capital Works Program | \$ Increase in funds available | \$ Funds required | \$ Net |
|------------------------------------------------|--------------------------------------|----------------------|-------------|
| Project Expenditure changes at 31/12/2017 | | | (2,397,981) |
| 2017/18 Projects requiring funding Note E | | (1,438,450) | (1,438,450) |
| New projects 2017/18 Note F | | (813,340) | (813,340) |
| Surplus funds – Project not proceeding Note G | 133,000 | | 105,000 |
| 2017/18 Projects completed with surplus Note H | 619,660 | | 647,660 |
| Project Expenditure changes at 31/03/2018 | 752,660 | (2,251,790) | (3,897,111) |

The details of the March Quarter's adjustments to the Capital Works budget are discussed below:

E. 2017/18 Projects Requiring Funding - \$1,438,450

The following projects have been identified as requiring additional funding for variations or increased scope to the project; or where contract prices have exceeded estimated project budgets:

| Building Improvements – Various | \$36,229 |
|--------------------------------------------------------------------------------|--------------------|
| Brandon Park Community Centre – Amenity refurbishment | \$50,000 |
| Waverley Meadows Pre-school Access Ramp | \$53 <i>,</i> 427 |
| Columbia Park Pavilion Upgrade | \$65,200 |
| Scammell Reserve Pavilion Upgrade | \$71,791 |
| Building Plant Replacement (HVAC) Civic Centre Air Handling | \$169,000 |
| Mount Waverley Community Centre & Youth Centre Refurbishment | \$386,262 |
| Mobile Garbage Bin Renewal | \$76 <i>,</i> 000 |
| BT Infrastructure Monitoring & Optimisation Renewal | \$90,000 |
| BT Workstation Renewal | \$91 <i>,</i> 495 |
| BT Mobile Devices Renewal | \$76,913 |
| Whites Lane Street Treatment | \$36,000 |
| Pit Throat Widenings & Lintel Replacement | \$11,540 |
| Drainage Improvement – 738-744 Highbury Road Glen Waverley | \$62,000 |
| Reactive Playground Improvements | \$13,282 |
| Playspace Renewal – Fiander Avenue Reserve | \$25,348 |
| Irrigation System Upgrade | \$46,959 |
| Argyle Reserve Hughesdale – Car park Improvements | \$77,004 |
| Total Additional Funding Required for 2017/18 Projects | <u>\$1,438,450</u> |

F. 2017/18 New projects that require funding - \$813,340

Council's approval is sought for the funding of additional Capital Projects to be undertaken in the 2017/18 Capital Program that were not included in Council's Adopted 2017/18 Capital Budget. All projects will be funded within the current year program as identified in Tables 3 & 4:

Lum Reserve Coaches Box Re-location

Council is required to re-locate coach's boxes to new concrete slabs due to proximity to neighbouring residential properties. Estimated cost \$11,637.

- Central Reserve South Coaches Boxes Installation Council will provide and install two 4.5m coach's boxes at Central Reserve South at an estimated cost of \$25,944.
- Cabena Child Care & Family Centre Refurbishment Refurbishment of the Cabena Child Care & Family Centre has been completed with new funding of \$59,000. This enables the Centre to be available to vulnerable and disadvantaged families on a more regular basis; and a grant has been made available by the Department of Education and Training for a staff member to provide additional support.
- Euneva Carpark Protective Barriers
 Initial funding of \$50,000 is required for design and preliminary works on installation of
 protective barriers on the upper level of Euneva Carpark. Funding of \$200,000 has been
 included in the Draft Budget for 2018/19 for installation of the barriers.
- Carpark Lighting at MARC Urgent lighting works are required to address OH&S issues raised. Budget funds of \$35,000 are requested to install four light poles with luminaries on the west side of the overflow car park.
- Princes Highway Reserve Oakleigh East Drainage Improvements Budget funds of \$42,000 are requested to upgrade the drainage outlet from the main oval at Princes Highway Reserve to reduce flooding of the oval. The works involve installation of a new 300 mm drain and associated reinstatement.
- Winter Pitch Covers Various Locations Installation of winter pitch covers at an estimated cost of \$30,000 are required to be installed at Fregon; Carlson; Caloola East; Brentwood and Glen Waverley North reserves.
- Carpark Construction Gardiners Reserve Ashwood
 A new carpark was proposed in the Council report of 25th July 2017 when awarding the contract for the Gardiners Reserve synthetic pitch. The carpark will be constructed adjacent to the new synthetic pitch at an estimated cost of \$300,000.
- Lease and Licence Management System This project was initially proposed for 2018/19, but was agreed by ELT to bring forward the purchase and installation in 2017/18 requiring budget funds of \$132,200.
- Workforce Management Software This product was purchased in 2016/17; however it did not allow for the ancillary costs of software installation and training. Funding of \$85,000 is required to complete the project.
- Essex Heights Reserve Cricket Net Upgrade
 Urgent works totalling \$42,523 are required to address safety concerns reported by the
 tenant club. It is proposed to complete critical works at the site to enable a safe training
 facility, with further works to be delivered in future years.

G. 2017/18 Projects not proceeding - \$133,000

The Business Technology Customer Request system replacement budgeted at \$105,000 in 2017/18 will no longer be delivered due to the need to complete higher priority customer projects.

The Foot paving/Street tree project at Huntingdale Road Shopping Centre is no longer proceeding due to tender prices received being much higher than anticipated. The grant that funded part of this project has now been approved for transfer to the Atherton Road Reconstruction project, and the surplus Council funds of \$28,000 are available for redistribution.

H. 2017/18 Projects with Surplus - \$619,660

The following list of projects have reached completion, with surplus funds available for redistribution to other projects requiring funding:

| Clayton Community Centre – Replace Theatre Stage Floor | \$1,086 |
|-------------------------------------------------------------------------------|-----------|
| Notting Hill Hall – Replace Window Closers | \$4,435 |
| Brandon park Community Centre – Air-conditioning | \$46,559 |
| Outdoor Fitness Equipment – Essex Heights Reserve | \$1,244 |
| Playspace Renewal – Pascall Street Reserve | \$28,417 |
| Argyle Reserve Pavilion Upgrade | \$3,555 |
| Batesford Hub Lift Replacement | \$64,071 |
| Avendon Estate Cypress Windrow Replacement | \$43,000 |
| Roof Renewal Program | \$120,000 |
| Right of Way Reconstruction – Norfolk Street Glen Waverly | \$15,291 |
| Clayton Hall Upgrade | \$4,273 |
| Equitable Access MGA Stage 2 | \$31,000 |
| Waimarie Drive Road Reconstruction – amended funding | \$252,340 |
| Batesford Hub – new foyer chairs | \$109 |
| Jordanville Community Centre – new furniture | \$4,280 |
| Total Projects with Surplus 1/1/2018 – 31/03/2018 | \$619,660 |

Recommended sources of funding for revised Capital Works Program

Table 3 provides a summary of the financial position of the revised 2017/18 Capital Works Program expenditure outlined in Table 2 above:

Table 3: Financial Position of the 2017/18 Capital Works Projects as at 31 March 2018

| Funding sources recommended | \$ |
|------------------------------------------------------------------------|-------------|
| Surplus (deficit) funds available at 31/12/2017 as reported to Council | (2,397,981) |
| Projected surplus funds 31/03/2018 (Refer Table 2) | 752,660 |
| Total Funds Available at 31/03/2018 | (1,645,321) |
| Less required funds 31/03/2018 (Refer Table 2) | (2,251,790) |
| Funds Required at 31/03/2018 | (3,897,111) |

Projected Surplus (Deficit) Funds (\$3,897,111)

At 31/3/2018 the funds required are \$3,897,111 and Table 4 details funding options available to Council to balance the Capital Works budget for 2017/18. This change largely recognises decisions made by Council in awarding tenders on major projects. There has not been sufficient savings on other projects during the year to offset these increases.

Table 4: Funding Sources for 2017/18 Capital Works Projects as at 31 March 2018

| Amount \$ | Suggested Funding | | |
|------------------------------|--------------------------------------------------------------|--|--|
| \$1,126,971 | From Council's retained | | |
| | earnings. 2016/17 Capital | | |
| | works spend \$37,958,283 | | |
| | from Mgt Budget of | | |
| | \$40,230,302 leaves a transfer | | |
| | to surplus of \$2,271,479. | | |
| \$613,000 | From DCP Drainage | | |
| Dandenong Road & Norma/Joyce | | | |
| | Avenue; Mile Creek East; | | |
| | Oakleigh MD and Clayton MD | | |
| | catchments. | | |
| (\$388,000) | Funds to be c/fwd to complete | | |
| | works in 2018/19 | | |
| \$2,545,140 | From Council's retained | | |
| | earnings. | | |
| | | | |
| | | | |
| \$3,897,111 | | | |
| | \$ \$1,126,971 \$613,000 (\$388,000) \$2,545,140 | | |

CONCLUSION

Council's financial position reflects an overall positive performance against budget, made up of a number of variances, both favourable and unfavourable across the breadth of Council services. These variances will continue to be monitored for the remainder of the financial year.

The Capital Works budget deficit of \$3,897,111 at 31 March 2018 includes works not fully completed from last year's program, will be funded from savings across the Capital program and the balance from Council's retained earnings.

It is recommended that Council approves the completion of additional projects that can be funded from surplus within the 2017/18 Capital Works Program or additional reserve funding; and the transfer of funds from projects with surplus to projects requiring additional funding at 31 March 2018.

APPENDIX A – Financial Statements and Indicators

Comprehensive Income Statement

| Comprehensive Income Statement for the period ending 31 March 2018 | | | | | | | |
|-----------------------------------------------------------------------|----------------------|----------------------|---------------------------|----------------------------------------|-----------------------------------------|---------|------|
| | FORECAST | | | | | | |
| | YTD Actual \$'000 | YTD Budget \$'000 | YTD Variance \$'000 | 2017/18 Adopted Budget \$'000 | 2017/18 Annual Forecast \$'000 | Var \$ | Va |
| Revenue from Ordinary Activities | | | | | | | |
| Rates & Charges | 116,018 | 116,159 | (141) | 116,217 | 116,217 | - | 0 |
| Statutory Fees & Fines | 7,141 | 7,673 | (532) | 10,577 | 10,357 | (220) | (29 |
| User Fees | 19,246 | 18,815 | 431 | 23,875 | 24,185 | 310 | 1 |
| Contributions - cash | 4,617 | 3,281 | 1,336 | 4,950 | 5,984 | 1,034 | 21 |
| Grants - Operating | 13,116 | 12,555 | 561 | 16,213 | 16,876 | 662 | 4 |
| Grants - Capital | 839 | 587 | 252 | 5,793 | 2,809 | (2,984) | (529 |
| Interest Revenue | 1,716 | 1,744 | (28) | 2,240 | 2,240 | - | 0 |
| Other Revenue | 1,277 | 1,076 | 201 | 1,473 | 1,518 | 45 | 3 |
| Profit from Sale of Assets | 99 | - | 99 | - | - | - | 0 |
| Total Revenue | 164,069 | 161,889 | 2,179 | 181,339 | 180,186 | (1,153) | (19 |
| Expenses from Ordinary Activities | | | | | | | |
| Employee Costs | 53,360 | 53,219 | (141) | 72,310 | 72,387 | (77) | (09 |
| Materials, Services & Contracts | 47,880 | 47,981 | 100 | 64,183 | 65,852 | (1,669) | (39 |
| Depreciation & Amortisation | 20,149 | 20,190 | 41 | 27,261 | 27,261 | - | Ċ |
| Other Expenses | 995 | 1,037 | 42 | 1,394 | 1,394 | - | C |
| Total Expenses | 122,384 | 122,426 | 42 | 165,149 | 166,895 | (1,746) | (1 |
| | | | | | | | |
| Net Surplus/(Deficit) from Ordinary Operations | 41,684 | 39,463 | 2,221 | 16,190 | 13,291 | (2,899) | (189 |
| Transfer to Reserves | - | - | - | - | - | - | C |
| Net Surplus/(Deficit) after Transfers to Reserves | 41,684 | 39,463 | 2,221 | 16,190 | 13,291 | (2,899) | (18 |

Balance Sheet

| Balance Sheet as at 31 March 2018 | | | | | | |
|--------------------------------------------------------------------------------------------------------------|---------------------------------------|----------------------------------------|-----------------------------------------|----------------------------------|----------------------------------------|--|
| | | | | | | |
| | | F | FORECAST | | | |
| | 31 Mar 2018 Actual \$'000 | 2017/18 Adopted Budget \$'000 | 2017/18 Annual Forecast \$'000 | Var \$ | Var % | |
| ASSETS | | | | | | |
| Current Assets | | | | | | |
| Cash & Cash Equivalents | 101,225 | 77,615 | 81,788 | 4,173 | 5% | |
| Trade and Other Receivables | 24,491 | 8,342 | 8,342 | - | 0% | |
| Other Financial Assets | 2 | 0 | - | - | 0% | |
| Inventories | 74 | 0 | - | - | 0% | |
| Other Assets | 3,464 | 6,176 | 6,176 | - | C | |
| Total Current Assets | 129,256 | 92,133 | 96,306 | 4,173 | 5% | |
| Non-Current Assets | | | | | | |
| Property, Plant & Equipment | 3,045,513 | 2,882,384 | 3,058,319 | 175,935 | 6% | |
| Other Assets | 1,267 | 2,316 | 2,316 | - | 0% | |
| Total Non-Current Assets | 3,046,780 | 2,884,700 | 3,060,635 | 175,935 | 6% | |
| | · · | | | | | |
| Total Assets | 3,176,036 | 2,976,834 | 3,156,941 | 180,108 | 6% | |
| LIABILITIES | | | | | | |
| Current Liabilities | | | | | | |
| Trade and Other Payables | 9,473 | 15,862 | 15,862 | - | 0% | |
| Trust Funds and Deposits | 11,913 | 9,661 | 9,661 | - | 0% | |
| Income in Advance | 35 | 0 | 0,001 | - | 0% | |
| Provision | 15,951 | 17,061 | 17,061 | - | 09 | |
| | | | | | | |
| Total Current Liabilities | 37,372 | 42,584 | 42,584 | - | 0% | |
| | | | | | | |
| Non-Current Liabilities | | | | | | |
| Non-Current Liabilities Provision | 1,122 | 1,965 | 1,965 | - | 0% | |
| | 1,122 1,926 | 1,965 2,669 | 1,965 2,669 | - - | | |
| Provision | | | | - - | 0% | |
| Provision Other Liabilities | 1,926 | 2,669 | 2,669 | - - - - - | 09 0 9 | |
| Provision Other Liabilities Total Non-Current Liabilities | 1,926 3,048 | 2,669 4,634 | 2,669 4,634 | - - - - - 180,107 | 09 09 09 | |
| Provision Other Liabilities Total Non-Current Liabilities Total Liabilities Net Assets | 1,926 3,048 40,420 | 2,669 4,634 47,218 | 2,669 4,634 47,218 | - | 09 09 09 | |
| Provision Other Liabilities Total Non-Current Liabilities Total Liabilities Net Assets EQUITY | 1,926 3,048 40,420 3,135,616 | 2,669 4,634 47,218 2,929,615 | 2,669 4,634 47,218 3,109,722 | - - 180,107 | 09 09 09 69 | |
| Provision Other Liabilities Total Non-Current Liabilities Total Liabilities Net Assets | 1,926 3,048 40,420 | 2,669 4,634 47,218 | 2,669 4,634 47,218 | - | 09 09 09 09 69 09 99 | |

Statement of Cash Flows

| St | atement o | f Cash Flo | ws | | | | | | |
|--------------------------------------------------------------|-------------------------|-------------------------|---------------------------|----------------------------------------|-----------------------------------------|-----------|-------|--|--|
| for the p | eriod end | ing 31 Ma | rch 2018 | | | | | | |
| | | | | FORECAST | | | | | |
| | YTD Actual \$'000 | YTD Budget \$'000 | YTD Variance \$'000 | 2017/18 Adopted Budget \$'000 | 2017/18 Annual Forecast \$'000 | Var \$ | Va | | |
| | Inflows | Inflows | Fav | Inflows | Inflows | Fav | Fa | | |
| | (Outflows) | (Outflows) | (Unfav) | (Outflows) | (Outflows) | (Unfav) | (Unfa | | |
| Cash Flows from Operating Activities | | | | | | | | | |
| Receipts | 100,104 | 100,354 | (250) | 116,217 | 116,217 | - | 0 | | |
| Rates & Charges Fire Services Levy | 100,104 | 2,600 | (250) (1,539) | 116,217 | 110,217 | - | 0 | | |
| Statutory Fees & Fines | 7,141 | 2,800 7,933 | (1,539) (792) | - 10,577 | - 10,357 | - (220) | (29 | | |
| User Fees | 20,204 | 18,698 | 1,506 | 25,547 | 25,857 | 310 | (2) | | |
| Contributions - cash | 4,617 | 2,900 | 1,716 | 4,951 | 5,985 | 1,034 | 21 | | |
| Grants - Operating | 13,116 | 11,594 | 1,522 | 16,213 | 16,875 | 662 | 4 | | |
| Grants - Capital | 392 | 309 | 84 | 5,794 | 2,810 | (2,984) | (52 | | |
| Interest Revenue | 1,294 | 1,548 | (255) | 2,240 | 2,240 | - | Ċ | | |
| GST reimbursed by Australian Tax Office | 5,958 | 5,516 | 442 | 9,980 | 9,980 | - | C | | |
| Other Revenue | 1,235 | 917 | 319 | 1,222 | 1,267 | 45 | 4 | | |
| Employee Costs | (54,674) | (54,448) | (226) | (71,678) | (71,755) | (77) | C | | |
| Materials, Services and Contracts | (56,035) | (56,193) | 158 | (69,941) | (71,610) | (1,669) | 2 | | |
| Other Expenses | (995) | (1,062) | 68 | (1,404) | (1,404) | - | C | | |
| GST paid to Australian Tax Office | (1,016) | (1,030) | 14 | (1,671) | (1,671) | - | C | | |
| Total Cash Inflow (outflow) provided by Operating Activities | 42,402 | 39,636 | 2,766 | 48,047 | 45,147 | (2,900) | (69 | | |
| | | | | | | | | | |
| Cash Flows from Investing Activities | (25.222) | (24.670) | 6.446 | (40.207) | (46.046) | 2 4 9 4 | - | | |
| Payments for Property, Plant and Equipment | (25 <i>,</i> 233) | (31,679) | 6,446 | (49,397) | (46,916) | 2,481 | 5 | | |
| (Payments for) / Proceeds from Investment(Net) | - 306 | 617 | - | 1.052 | 1 05 2 | | ~ | | |
| Proceeds from Sale of Property, Plant and Equipment | | 617 | (311) | 1,053 | 1,053 | | 0 | | |
| Net Cash Inflow (Outflow) provided by Investing Activities | (24,927) | (31,062) | 6,135 | (48,344) | (45,863) | 2,481 | 5 | | |
| Cash Flows from Financing Activities | | | | | | | | | |
| Trusts and Refundable Deposits | 1,247 | - | 1,247 | - | - | - | C | | |
| • | | | | | | | | | |
| Net Cash Inflow (outflow) provided by Financing Activities | 1,247 | - | 1,247 | - | - | - | 0 | | |
| Net increase (decrease) in cash and cash equivalents | 18,722 | 8,574 | 10,148 | (297) | (717) | (420) | 141 | | |
| Cash and cash equivalents at the beginning of the financial | 00 500 | 77.04.0 | 4 5 9 9 | 77.042 | . , | | | | |
| year | 82 <i>,</i> 503 | 77,913 | 4,590 | 77,913 | 82 <i>,</i> 505 | 4,592 | 6 | | |
| Cash and cash equivalents at the end of the period | 101,225 | 86,487 | 14,738 | 77,615 | 81,788 | 4,173 | 5 | | |

Statement of Capital Works

| Statement of Capital Works for the period ending 31 March 2018 | | | | | | |
|-------------------------------------------------------------------|-------------------------|-----------------------------|----------------|-----------------------------------------|-----------------------------|-------------------|
| | FORECAST | | | | | |
| | YTD Actual \$'000 | 2017/18 Budget \$'000 | % Complete | 2017/18 Annual Forecast \$'000 | Varian Adopted Var \$ | |
| Property | | | | | | |
| Land | 305 | - | 0.0% | 305 | (305) | 0.0% |
| Land Improvements | | - | 0.0% | - | - | 0.0% |
| Total land | 305 | - | 0.0% | 305 | (305) | 0.0% |
| Buildings and Building Improvements | 8,234 | 18,021 | 45.7% | 13,825 | 4,196 | 23.3% |
| Total buildings and building Improvements | 8,234 | 18,021 | 45.7% | 13,825 | 4,196 | 23.3% |
| Total property | 8,539 | 18,021 | 47.4% | 14,130 | 3,891 | 21.6% |
| | | | | 1,1200 | 0,001 | 22.0/3 |
| Plant & Equipment | | | | | | |
| Plant, machinery and equipment | 557 | 2,721 | 20.5% | 2,721 | - | 0.0% |
| Fixtures, fittings and furniture | 388 | 618 | 62.8% | 714 | (96) | (15.5%) |
| Computers and telecommunications | 1,853 | 3,169 | 58.5% | 3,363 | (194) | (6.1%) |
| Library books | 734 | 1,259 | 58.3% | 1,259 | - | 0.0% |
| Total plant and equipment | 3,532 | 7,767 | 45.5% | 8,057 | (290) | (3.7%) |
| In fire shows shows | | | | | | |
| Infrastructure Roads | 1.946 | 4 762 | 38.8% | 2 694 | 1 070 | 22 20/ |
| | 1,846 51 | 4,763 60 | 38.8% 85.0% | 3,684 51 | 1,079 9 | 22.7% |
| Bridges | | | | | | 15.0% |
| Footpaths and cycleways | 2,911 1,239 | 4,343 2,413 | 67.0% 51.3% | 4,637 3,021 | (294) (608) | (6.8%) (25.2%) |
| Drainage Recreational, leisure and community facilities | 2,329 | 2,413 4,001 | 51.5% | 4,851 | (850) | (25.2%) |
| Waste management | 2,329 | 4,001 | 58.2% 19.2% | 4,851 | (850) | (21.2%) |
| Parks, open space and streetscapes | 2,146 | 3,452 | 62.2% | 3,391 | 53 61 | 1.8% |
| Aerodromes | 2,140 | 5,452 | 02.2% | 5,591 | | 0.0% |
| Off street car parks | 309 | 294 | 105.1% | 901 | (607) | (206.5%) |
| Other infrastructure | 89 | 126 | 70.9% | 89 | 37 | (200.5%) 29.1% |
| Total Infrastructure | 10,935 | 19,530 | 56.0% | 20,651 | (1,121) | (5.7%) |
| Total capital works expenditure | 23,007 | 45,318 | 50.8% | 42,837 | 2,481 | 5.5% |
| | | | | | | |
| Represented by: | | | | | | |
| New Asset expenditure | - | - | 0.0% | - | - | 0.0% |
| Asset renewal expenditure | 15,682 | 30,890 | 68.2% | 29,199 | 1,691 | 5.5% |
| Asset expansion expenditure | 2,990 | 5,890 | 13.0% | 5,568 | 322 | 5.5% |
| Asset upgrade expenditure | 4,334 | 8,538 | 18.8% | 8,071 | 467 | 5.5% |
| | 23,007 | 45,318 | 50.8% | 42,837 | 2,481 | 5.5% |

Financial Indicators

| Indicator | Measure | YTD Actual 2017/18 | Full Year Budget 2017/18 |
|-------------------------------|------------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------------|
| Operating position | | | |
| Adjusted Underlying result | Adjusted underlying surplus (deficit) / Adjusted underlying revenue | 25.2% | 6.5% |
| Liquidity | | | |
| Working Capital | Current assets / current liabilities | 345.9% | 216.4% |
| Unrestricted cash | Unrestricted cash / current liabilities | 212.68% | 123.5% |
| Obligations | | | |
| Loans and borrowings | Interest bearing loans and borrowings / rate | 0.00% | 0.00% |
| Loans and borrowings | Interest and principal repayments / rate revenue | 0.00% | 0.00% |
| Indebtedness | Non-current liabilities / own source revenue | 2.1% | 3.0% |
| Asset renewal | Asset renewal expenditure / depreciation | 77.8% | 113.3% |
| Stability | | | |
| Rates concentration | Rate revenue / adjusted underlying revenue | 70.9% | 65.8% |
| Rates effort | Rate revenue / CIV of rateable properties in the municipality | 0.2% | 0.2% |
| Efficiency | | | |
| Expenditure level | Total expenses / No. of property assessments | \$1,562 | \$2,118 |
| Revenue level | Residential rate revenue/No. of residential assessments | \$1,392 | \$1,390 |
| Workforce turnover | No. of permanent staff resignations & terminations / average no. of permanent staff for the financial year | 9.7% | 12.8% |